

**aldf ; ldlt**



**hljg aldf ; DaQwl kgalif lgbfzsf, @)^%**

**rfalxn, sf7df08f}**

*kýd klb nfu'ldlt M@)%\$.)!  
kýd ; zflg ldlt M@&).)\$.@)*

aldf Pg, @) \$( sf]bkmf \* -3@\_ n]lbPsf]clwsf/ kþfþ u/l aldf Pg]s bkmf @\* cþtuþ kþgalðf ; DaGwl gllt tyf Joj :yfsf]thþf u/l ; Dkðf{aldsx?sf]kþgalðf ; DaGwl Joj :yf ug{ aldf lgodfj nl @) \$( sf]lgod ^ sf] pklgod -@\_ sf] kþfþgfy{ aldf ; ldltaf/f bþfo adf]hdsf] **hljg aldf** ; DaGwl kþgalðf lgb]zsf, @) %hf/L ul/Psf]5 .

## ! ; Hkt gfd / k1/De

-!\_ o; lgb]zsf]gfd **hljg aldf** ; DaGwl kþgalðf lgb]zsf, @) % xgþ .

-@\_ of]lgb]zsf ; ldltn]tf]slbPsf]ldltb]v k1/De xgþ .

### @ kþgalðf AoJ :yf

-!\_ aldsn]cf^gf]aldf hf]vdfs (Underwriting) gllt, gþ j y{(Net Worth) tyf cf^gf]hf]vd cg?k pkoðm kþgalðf gllt lgdfþ ug{kgs .

-@\_ pk lgb]zsf -!\_ adf]hdsf]kþgalðf glltdf bþfosf aþfx? ePsf]xgkgþ .  
S\_ kþgalðfsf]kþf/

V\_ kþgalðs (Leader) ; d] 5gfþsf]cfwf/

U\_ kþgalðf aþf/ 5gfþsf]cfwf/

3\_ kþgalðf AoJ :yf cgludgsf]nflu ckgfpg]cfgtl/s lgoðqof kþffnl

A\_ kþoþ kþgalðf cþtuþ aldssf]vb wf/0f

R\_ kþoþ kþgalðf cþtuþ clwstd kþgalðf /lffj /0f

5\_ cþo cfj Zos s'fx?

-#\_ -S\_ aldssf] ; ffns ; ldlt jf ; ffns ; ldltaf6 clvtarf/ k1kt clwsf/ln]  
kþoþ cflyþ aifþf]nflu cf^gf]kþgalðf gllt pk lgb]zsf-@\_ adf]hd lgdfþ  
u/l kþoþ cflyþ aif{; dfkt xg'eþbf sldtdf tl; -#)\_ lbg cufj }; ldltdf  
kþ ug{kgs .

-V\_ dlbfj lwdf 5\$}AoJ :yf u/l sþ}kþgalðf ; Demþf ; DkGg ul/Pdf ; f]jf/]  
; ldltdf hfgsf/l u/fpg'kgþ .

gþfn leq kþfg sfotþo g/xþf]aldssf]xsdf gþfn l:yt sfotþon]cf^gf]  
kþgalðf gllt lgdfþ u/l o; }lgb]zsf ; ldltdf kþ ug{kgs .

-\$\_ aldsn] klo\$ cfly\$ aif\$f] nflu ul/Psf] kgaldf ; Denf]f (Reinsurance Treaty) sf] ; 'If0f kq (Signed Slip/Cover Note) sf] kdfloft klt ; Denf]f lqmfzln ePsf]-\$%\_ kfln; lbg leq ldltdf kz ug{kgs. t/ `ofsN6]be kgaldfsf]xsdf of]Jofj :yf nfu"xb]5g .

-%\_ o; lgb[zfdf cGoq hg; \$s/f nlyPsf]ePtf klg aldssf]aldf hflvdfsg glltdf kl/dfhg ug{kdf, aldssf]laQ cj :yf kltsh x]uPdf, kgaldfssf] :t/ 36df jf cGo cfj Zos cj :yf blyPdf aldssf]cf gf] kgaldf Aoj :yf tTsfn kg/fj nfsg u/l cfj Zostf cg?k kl/dfhg ug{kgs .

-^\_ pk lgb[zsf -!\_ adf]hd kz ePsf]kgaldf gllt tyf pk lgb[zsf -\$\_ adf]hd kz ePsf]kgaldf ; Denf]fdf ; ldltn]cfj Zos lgb[lg lbg ; Sg\$ .

-&\_ pk lgb[zsf -^\_ adf]hd ; ldltn]lbPsf] lgb[lg adf]hd kgaldf gllt jf ; Denf]f kl/dfhg ug{kgs .

## # aldsn]hflvd wf/0f ug{kg]

aldsn] hf/l u/\$f] klo\$ aldfny] /lffj /0f u/\$f] aldsn] wf/0f gu/l zt kltzt kgaldf u/fpg'x]g .

## \$ kgaldf ug{kg]

-!\_ aldsn]wf/0f ug{hflvd wf/0f u/l af]l /x]f]hflvdsf]kgaldf u/fpg'kg\$ .

-@\_ pk-lgb[zsf -!\_ adf]hd cfkth] wf/0f ug{ g; Sg] czsf] koft kgaldf Aoj :yf gu/l aldfny] hf/l ug{x]g .

-#\_ pk-lgb[zsf -!\_ adf]hd u/\$f] kgaldf Aoj :yfsf] ; D`f\$f] (Treaty) cj lw ; dfkt xg'eGbf sDtdf tl; -#)\_ lbg cufj }cfj Zos kgaldf gals/0fsf] kllqmf ; ? ug{kgs .

-\$\_ pk-lgb[zsf -!\_ adf]hd kgaldf u/fp]f aldsn] hf/l u/\$f] aldfny] /lffj /0f ug{sb}klg hflvd g56g]u/l kgaldf Aoj :yf ug{kgs .

-%\_ pk-lgb[zsf -!\_ adf]hd kgaldf ubf{ ; ldltdf btf{ePsf] :yfglo alds, gkfndf btf{ePsf]kgaldf sDkgl jf lab]df btf{ePsf]kgaldf sDkgl; u u/fpg'kg\$ .

- ^\_ pk-lgb[lsf -%\_ adf]hd lab]df btf{ ePsf kgal]f sDkgl; + kgal]f u/fpb To:tf]kgal]ssf]kfl, Voftl, Ifdtf / cg]j nf0{; d]nf0{d]bhg/ /fvl 5gf] ug{kgs] .
- t/ cGt/f]6@ ?kdf alds÷kgal]ssf]:t/ lgwf]0f ug{dfGotf kf]t lgsfo (Credit Rating Agency) sf]:t/ lgwf]0fdf Leader x?sf]xsdf sDtdf BBB :t/ eGbf sd :t/ ePsf]kgal]f sDkgl; + kgal]f u/fpg'x] .
- &\_ lgb[lsf @ sf]pk lgb[lsf -\$\_ adf]hd ; ldtdf kgal]f ; Den]fsf]k]t k] ubf{kgal]ssf]:t/sf]kdf0f ; n]ug ug{kgs] .
- \*\_ pk-lgb[lsf -^\_ adf]hd kgal]ssf] :t/ sd ePsf] cj :yfdf To:tf] kgal]s; + ePsf]kgal]f Aoj :yf gals/0f ug{x] .
- (\_ ^ofsN6]be kgal]f ug{kgs]cj :yfdf kgal]ssf]; dy] (Confirmation) ge0 hf]vd axg ug{x] . To:tf] kgal]ssf] 5gf] ubf{kfl, Voftl, Ifdtf / cg]j nf0{; d] d]bhg/ /fvl 5gf] ug{kgs] .
- !)\_ g]fnfd k]fg sfoffo gePsf aldsn]cf^gf]k]fg sfoffo; + kgal]ssf] ?kdf sf/]f/ ug{kfpq]5] .

## % aldssf]wf/0f

- !\_ \*hlj g aldf Aoj ; fo ug{ aldsn] hf/l u/]f] aldfn] cGtu] k]t hlj g aldssf]wf/0f g]fn leq /x]f]cf^gf]g] j y{(Networth) sf]clwstd (Top) wf/0f (Retention) z]o bzdnj tlg -) #\_ k]tzt eGbf a9l x] .
- @\_ \*lab]df d]o sfoffo ePsf]aldssf]xsdf a9ldf ? t]nfv -!#),))\_. ; Dd k]t hlj g wf/0f /fVg ; lsg] .

**b]6A]aldsn] cf^gf] wf/0f lgwf]0f ubf{ hf]vd] k]t cg] f/ cf^gf] vb wf/0f go] (Down Grading) ug{pkoQm x] .  
s]Ps hf]vd]lgwf]0f alds :j en]ug{; Sg] .**

## ^ dxf-lakIQ (Catastrophe) kgal]f ug{kgs]

- !\_ aldsn] hf/l ug{ aldfn] cGtu]sf] hf]vd] kof]t dxf-lakIQ kgal]f u/fpg'kg] .

\* k]d ; z]Vg

-@\_ dxf-lakIQ kgaldf ; DaGwdf kgaldf ; Demtf (Reinsurance Treaty) sf] xsdf al9df ?= @ s/f\$ ; Dd wf/0f (Retention) ug{; lsg]5 .

-#\_ aldsn]hf/l u/\$f]aldfny cGtuF ; a}eGbf a9l ; Vofdf aldfsf]laifoj :t' /x\$f]Pp6f efyflhs Ifq leq kg{aldfsf]lj ifoj :tdf lgb[zsf \$ sf]pk-lgb[zsf -!\_ / -@\_ adf]hd aldsn]wf/0f u/\$f]vb bfloTj sf]ofukm tyf ; Deflat clwstd gf\$; fgl (Probable Maximum Loss) sf]nflu pkoQm / kofkt xb]u/l dxf-lakIQ kgaldf u/fpg'kgf\$ .

*:kli6s/0f Mo; lgb[zsf]kphgsf]nflu efyflhs Ifq eGfn]sf7df08f} pklosf tyf pklosf afix/sf pk-dxfgu/kflnsf ; D`g'kgf\$ .*

-\$\_ pk-lgb[zsf -#\_ adf]hd Pp6f efyflhs Ifq leq kg{ aldfsf] laifoj :t' 56ofpg g; s\$f] cj :yfdf aldsn] hf/l u/\$f] ; a} aldfny cGtuF lgb[zsf \$ adf]hd aldsn]wf/0f u/\$f]vb bfloTj sf]ofukm ; Deflj t clwstd gf\$; fgl (Probable Maximum Loss) sf]cfwf/df dxf-lakIQ kgaldf u/fpg'kgf\$ .

## & kgaldf bnnf 5gf\$ ; DaQwl Aoj :yf

-!\_ aldsn]kgaldf u/fpbf ; f] }j f kgaldf bnnf (Broker) dfkmf u/fpg ; Sg\$ .

-@\_ kgaldf bnnf dfkmf kgaldf u/fpg' kbf{To:tf]bnfnfsf]kfl, Voftl, Ifdtf / cgej nf0{; d] dlbhg/ /fvl 5gf\$ ug{kgf\$ .

-#\_ kgaldf bnnf dfkmf kgaldf u/fpbf To:tf] bnnf dfkrt xb] kgaldfsf] pkoQm bfloTj (Professional Indemnity Policy) aldf u/\$f]kdf0f lng'kgf\$ .

-\$\_ pk-lgb[zsf -@\_ adf]hd kgaldf bnnf ug{bfloTj aldf lgb[zsf \$ sf] pk-lgb[zsf -^\_ adf]hd :t/ lgwf{0f ug{lgsfoaf6 sDtdf BBB ; Dd :t/ lgwf{0f ePsf]kgaldf; u u/\$f]xb]kgf\$ .